**SARS RFP 23/2025**

**PROVISION OF A TRANSFER PRICING BENCHMARKING TOOL**

**MANDATORY REQUIREMENT RESPONSE TEMPLATE**

***Instructions***

1. *Bidder is instructed to follow the format (section numbering, headings etc.) of this Mandatory Requirement response template exactly. Bidder must not deviate from the numbering scheme nor deviate from the order in which the sections and subsections are presented in this template.*
2. *Each section of this Mandatory Requirement Response Template corresponds to a pre-qualification Mandatory Requirement each section is an explanation (in italics) of what is required to be submitted by the Bidder in its response. Omitting a section; a required response, answer or required documentation will result in SARS disqualifying the Bidder.*
3. *The response to each section of the Mandatory Requirement Response Template must be separated by a file divider in the Bidder’s hardcopy response.*
4. *The Bidder must use this MS-Word document as a template for its response. The Bidder may delete these italicised instructions and the tables headed by “Instructions for completing a Response to Table A” and “Instructions for completing a Response to Table B” from the completed template in its Proposal.*

***Important note regarding the contents of the Bidder’s response***

1. *The accuracy of the content of the Bidder’s response is paramount. SARS may, at its discretion, conduct a due diligence to verify the claims made in the Bidder’s Proposal during or after SARS’s evaluation of the Mandatory Requirement criteria. The Bidder is advised to note the provisions of the RFP with regard to misrepresentation and disqualification in the Main RFP Document*
2. *Unless otherwise specified, where responses are required to indicate Bidder’s capability, the Bidder’s current capabilities must be given.*
3. *The Bidder must make clear every aspect of its response to the information sought. SARS does not take any responsibility to clarify any aspect of the Bidder’s response. SARS may at its own discretion seek clarification from the Bidder. Any interpretation that is made by SARS evaluators of an ambiguous response will be final and need not be clarified by SARS.*
4. *SARS will evaluate the Bidder’s Proposal based on the information contained in the Proposal (and any clarifications, verifications or due diligence conducted by SARS). SARS has no responsibility to take extraneous information into account in its evaluation.*

**Mandatory Requirement Response**

1. Bidder’s end to end solution

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| ***Mandatory requirement*** | | |
| Reference: RFP Main Document paragraph 7.3  The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** if it has an end-to-end solution on the following:   * + The provider of the application program / software / web-based system will supply all the software to the customer such that no other vendor is involved to meet the customer needs.   + The solution should be managed and handled by only one vendor, working from beginning to completion, without the direct involvement of any other third party.   + The whole package should be provided by a single solution provider and should contain data from the year 2000.   + The solution should include pricing and margin-based information on manufacturing of goods, distribution of goods, services, royalty agreements and other cross border transactions, which should enable benchmark studies to be conducted on affected transactions. | | |
| **Instructions for completing Response Table A below.**   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder must attach relevant documentation in Response Table.* | | |
|  | **Field name** | ***Instructions*** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** whether it has an end-to-end solution on the following four (4) mentioned requirements | *The Bidder respond Confirm/Do not Confirm. Any other response made in this column will be interpreted as ‘Do Not Confirm’.* |
| Comment | *Bidder’s comment* |
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| **Response Table A** | | |
| **Bidder’s end to end solution** | **Confirm/Do not Confirm** | **Comment** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** if it has an end-to-end solution on the following:   * + The provider of the application program / software / web-based system will supply all the software to the customer such that no other vendor is involved to meet the customer needs.   + The solution should be managed and handled by only one vendor, working from beginning to completion, without the direct involvement of any other third party.   + The whole package should be provided by a single solution provider and should contain data from the year 2000.   + The solution should include pricing and margin-based information on manufacturing of goods, distribution of goods, services, royalty agreements and other cross border transactions, which should enable benchmark studies to be conducted on affected transactions. |  |  |

1. Bidder’s Size of the database

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| ***Mandatory requirement*** | | |
| Reference: RFP Main Document paragraph 7.3  The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** the size of its database which currently (i.e. the latest release) includes, at a minimum, on a world-wide geographical region basis:   * + The total number of private companies with comprehensive financial data of at least 35 000 000 on the database.   + A total number of royalty agreements of at least 25 000 agreements on the database; and   + A total number of commodity agreements (in the Agricultural, Energy and Metals industries) of at least 14 000 000 agreements on the database. | | |
| **Instructions for completing Response Table A below.**   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder must attach relevant documentation in Response Table.* | | |
|  | **Field name** | ***Instructions*** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** the size of its database which currently (i.e. the latest release) includes, at a minimum, on a world-wide geographical region basis on the above three (3) mentioned requirements | *The Bidder respond Confirm/Do not Confirm. Any other response made in this column will be interpreted as ‘Do Not Confirm’.* |
| Comment | *Bidder’s comment* |
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| **Response Table A** | | |
| **Bidder’s Size of the Database** | **Confirm/Do not Confirm** | **Comment** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** the size of its database which currently (i.e. the latest release) includes, at a minimum, on a world-wide geographical region basis:   * + The total number of private companies with comprehensive financial data of at least 35 000 000 on the database.   + A total number of royalty agreements of at least 25 000 agreements on the database; and   + A total number of commodity agreements (in the Agricultural, Energy and Metals industries) of at least 14 000 000 agreements on the database. |  |  |

1. Bidder’s SIC and NACE Rev2 industry classification codes

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| ***Mandatory requirement*** | | |
| Reference: RFP Main Document paragraph 7.3  The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** its company’s database contains SIC and NACE Rev2 industry classification codes. SIC means Standard Industrial Classification Codes designed by the US and UK government to classify industries and NACE means Nomenclature of Economic Activities, the European statistical classification of economic activities. | | |
| **Instructions for completing Response Table A below.**   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder must attach relevant documentation in Response Table.* | | |
|  | **Field name** | ***Instructions*** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** its company’s database contains SIC and NACE Rev2 industry classification codes. SIC means Standard Industrial Classification Codes designed by the US and UK government to classify industries and NACE means Nomenclature of Economic Activities, the European statistical classification of economic activities. | *The Bidder respond Confirm/Do not Confirm. Any other response made in this column will be interpreted as ‘Do Not Confirm’.* |
| Comment | *Bidder’s comment* |
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| **Response Table A** | | |
| **Bidder’s SIC and NACE Rev2 Industry Classification Codes** | **Confirm/Do not Confirm** | **Comment** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** its company’s database contains SIC and NACE Rev2 industry classification codes. SIC means Standard Industrial Classification Codes designed by the US and UK government to classify industries and NACE means Nomenclature of Economic Activities, the European statistical classification of economic activities. |  |  |

1. relevant OECD Transfer Pricing method selection

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| ***Mandatory requirement*** | | |
| Reference: RFP Main Document paragraph 7.3  The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** its company’s database can perform and document the relevant OECD Transfer Pricing method selection, which should be incorporated throughout the database. These methods must include at least the following:   * Comparable Uncontrolled Price (“CUP”) method; * Resale Price Method (“RPM”); * Cost Plus Method (“CPM”); * Transactional Net Margin Method (“TNMM”) (with the ability to select profit level indicators such as operating profit margin, cost plus; return on sales, return on assets etc); * Transactional Profit Split Method (“TPSM”). | | |
| **Instructions for completing Response Table A below.**   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder must attach relevant documentation in Response Table.* | | |
|  | **Field name** | ***Instructions*** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** its company’s database can perform and document the relevant OECD Transfer Pricing method selection, which should be incorporated throughout the database. These methods must include at least the above five (5) requirements | *The Bidder respond Confirm/Do not Confirm. Any other response made in this column will be interpreted as ‘Do Not Confirm’.* |
| Comment | *Bidder’s comment* |
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| **Response Table A** | | |
| **Relevant OECD Transfer Pricing Method Selection** | **Confirm/Do not Confirm** | **Comment** |
| The Bidder must state "Confirm/Do not Confirm" in Response Table A of the ***SARS RFP 23-2025 5-1 Mandatory Response Template*** its company’s database can perform and document the relevant OECD Transfer Pricing method selection, which should be incorporated throughout the database. These methods must include at least the following:   * Comparable Uncontrolled Price (“CUP”) method; * Resale Price Method (“RPM”); * Cost Plus Method (“CPM”); * Transactional Net Margin Method (“TNMM”) (with the ability to select profit level indicators such as operating profit margin, cost plus; return on sales, return on assets etc); * Transactional Profit Split Method (“TPSM”). |  |  |

**AuthoRised Signature of Bidder**

*I declare that the responses and the information provided above are accurate, complete, and correct and that I am authorised to sign this declaration on behalf of the Bidder.*

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| **Signature of Bidder’s Authorised Signatory** |  |
| **Name** |  |
| **Capacity** |  |
| **Date** |  |